



Preserve your production materials through the rainy and stormy season

DNO – Faced with the risk of agricultural product supply disruptions, rising purchase prices, and raw materials being susceptible to mold during the rainy and stormy season, many agricultural processing businesses and cooperatives in Da Nang are proactively calculating their reserves and preserving goods to maintain production and fulfill year-end orders.

Taking advantage of the sunny days before the rainy season, Bao Tam Pure Oil Production Cooperative dries its raw materials.

Consumer demand for products and gifts usually increases again during holidays and Tet (Lunar New Year). This year, Bao Tam Pure Oil Production Cooperative (Ban Thach ward) is entering the preparation phase with greater caution.

Due to a more than 20% decrease in demand for peanut oil and black sesame oil compared to the same period last year, the cooperative has calculated the amount of raw materials to stock closely match production needs and actual consumption capacity, in order to avoid capital stagnation.

Mr. Pham Van Hue, Director of Bao Tam Pure Oil Production Cooperative, said that the unit still expects market demand to improve in the last three months of the year. However, peanuts and black sesame seeds are agricultural products very sensitive to humidity. When rain lasts for a long time, the supply decreases, leading to a 10–20% increase in purchase prices; at the same time, the quality of raw materials is also easily degraded because drying, storage, and transportation are not as convenient as in the dry season.

Given this situation, Bao Tam proactively maintains reasonable inventory levels based on production plans for each batch and actual purchasing power. The warehouse system is kept dry, clean, and regularly inspected to minimize mold and insect infestation. In addition, oil pressing machinery and equipment are regularly maintained, and the factory and storage facilities are thoroughly inspected before the rainy season to minimize the risk of production disruptions during adverse weather conditions.

“Although we are still preparing raw materials to meet market demand in the last months of the year, we only stockpile at a sufficient level. When supply decreases and prices increase, the amount of goods imported must be calculated very precisely. Thanks to our many years of experience in oil production, Bao Tam proactively anticipates these fluctuations to maintain stable production plans and delivery schedules,” Mr. Hue shared.

The raw materials for Bao Tam Pure Oil Production Cooperative mainly consist of beans and sesame seeds, which are easily affected by humid weather. This approach helps the cooperative maintain a stable production pace amidst fluctuations in the raw material market. However, stockpiling still creates certain financial pressure as a portion of capital is tied up in inventory, while the investment costs for factories, machinery, and advanced processing technology are already substantial.

“Agricultural processing facilities need more appropriate credit policies, especially preferential interest rates for production capital, while also increasing support for promoting and encouraging the use of locally produced agricultural products. With more stable output, businesses and cooperatives will have a better basis for calculating inventory levels and building sustainable raw material areas for the end of the year and the long term.”

Mr. Pham Van Hue, Director of Bao Tam Pure Oil Production Cooperative

Upon arrival at the warehouse, the raw materials are inspected for quality by the cooperative, dried to standard, and then stacked on shelves or pallets to avoid direct contact with damp floors and walls. The warehouse system is also inspected periodically to detect early signs of mold, insect infestation, or leaks.

Many of the ingredients imported to Duy Oanh Green Agriculture Cooperative are carefully processed for long-term preservation.

The cooperative regularly inspects the factory roof, warehouse doors, and drainage systems, while also elevating raw materials, finished products, and packaging, and preparing plans to move goods to a safe area.

Ms. My noted that close collaboration with farmers is a key factor in ensuring a sustainable supply of raw materials. Thanks to regular exchanges on crop seasons, yields, and procurement plans, the cooperative can proactively adjust its production plans, while farmers can be assured of a market for their agricultural products. This collaboration also helps the cooperative predict potential shortages of specific raw materials early on, allowing them to choose the optimal time for procurement before prolonged rainy periods at the end of the year.

According to Resolution No. 17/2026/NQ-HĐND of the Da Nang City People's Council on policies to support agricultural and rural development in the period 2026 – 2030, the city will implement post-investment support for eligible projects.

Accordingly, the lead unit in the linkage will receive 100% support for the consulting costs of developing a project or plan for the production and consumption of agricultural products that has been approved by the competent authority, with a maximum support level of 300 million VND per project.

This policy facilitates the development of raw material areas, procurement, and sustainable consumption by businesses, cooperatives, and individual producers. For processing facilities, close links with production areas also help enhance proactive raw material planning, minimizing the risk of supply disruptions due to weather, seasonality, or transportation.